

Appeal No. VA91/4/021

AN BINSE LUACHÁLA
VALUATION TRIBUNAL
AN tACHT LUACHÁLA, 1988
VALUATION ACT, 1988

Paulmur Management Limited

and

APPELLANT

Commissioner of Valuation

RESPONDENT

RE: Shop at Lot No. 87/101 Unit 7a Merrion Centre, Merrion Road, E.D. Pembroke East,
County Borough of Dublin
Quantum - Unit in Merrion S.C.

B E F O R E

Padraig Connellan

S.C. (Acting Chairman)

Veronica Gates

Barrister

Joe Carey

P.C. M.I.A.V.I.

JUDGMENT OF THE VALUATION TRIBUNAL
ISSUED ON THE 4TH DAY OF SEPTEMBER, 1992

By notice of appeal dated 16th day of December, 1991, the appellants appealed against the determination of the Commissioner of Valuation in fixing a rateable valuation of £80 on the above described hereditament.

The grounds of appeal as set out in the Notice of Appeal are that

- 1) Sufficient account was not taken by the Commissioner of the exceptionally high level of service charge.
- 2) N.A.V. here is directly affected by the level of service charge.
- 3) Taking "one year with another" the Commissioner's estimate of N.A.V. is excessive.
- 4) By comparison with his estimate of N.A.V. on other hereditaments in the centre, the Commissioner's estimate of N.A.V. here is excessive.

The Property

The property, Lot No. 7a in the Valuation Office lists (Units 7 and 8) of the Merrion Shopping Centre consists of a 375 square foot unit used as portion of a newsagency shop which was built in the first phase of the development and filled out as part of the shop. Merrion Shopping Centre is located at the junction of Nutley Lane and Merrion Road with frontage onto both. It is across the road from St. Vincents Hospital. Stage one of the development was built as a supermarket and seven units, in 1987, all of which were purchased. Stage two was developed in 1989/90, consisting of an extension to the shopping mall on the ground floor and two 4-storey office blocks over. The subject property is one of the units built in the second phase and is back to back with the appellants first phase shop. The anchor tenant in the centre is Quinnsworth. The unit is held on 35/5 FRI lease at £15,000 per annum from April 1990. The lease provides for the payment by lessee of a proportion of the service charge equal to that which the R.V. of the unit bears compared to the total R.V. of all the Merrion retail units.

Valuation History

The Rateable Valuation of the subject property was reduced from £85 to £80 at first appeal stage under Section 20 of the Valuation (Ireland) Act, 1852 which gives the Commissioner power to alter the valuation of any other hereditament against which there was no appeal but, which may appear to him to be similarly circumstanced with those appeals which have been made, in order to render the valuation of every hereditament comprised in such list proportionate and uniform. It is against this determination of the Commissioner of Valuation at first appeal stage that the appeal now lies with the Tribunal.

Written Submissions

A written submission was received on the 2nd March, 1992 from Mr. Patrick Gannon of Mason Owen & Lyons, Property Consultants on behalf of the Appellants, Paulmur Limited. In this submission Mr. Gannon outlined the description of the property and the valuation history. He said the only main services laid on are electricity and telephone. He said that there is no water,

toilet accommodation or no kitchen facility. Mr. Gannon outlined the current rental levels at the Merrion Centre and said that the second phase retail units were first put on the market for letting towards the end of 1989 he said that the appellant was one of the first to take a lease and because of the special circumstances and the special value of the unit to him, he was prepared to pay a rent over and above the ordinary market rate. He said that demand for retail units was relatively keen and the asking rent was pitched at £40 per square foot. He said that 9 of the 23 units were taken up at the asking rent and that 3 of these units (units 7/8, 9 & 10) were in a special situation in that they were units which were back to back with units developed in phase 1. He said that of the remaining six lessees who took up leases at the asking rent, two have since surrendered their leases. Mr. Gannon said that one of these two units, Unit 24 has recently been re-let at a rental of £25 per square foot and that the other was still vacant. He said that at present there are a total of 5 of the 23 second phase units still vacant and unlet. Mr. Gannon said that it was clear from the pattern that taking one year with another, the initial asking rent was pitched at too high level. He said that the Merrion Centre was located in an affluent part of the city but the area is not densely populated. He said that retail demand is already adequately catered for by shopping centres in the city, at Blackrock and at Stillorgan. Mr. Gannon said that there was relatively little pedestrian traffic in the vicinity of the Merrion Centre and that the centre is too small to attract peripheral suburban shoppers in the same way as larger complexes at Blackrock and Stillorgan do. Mr. Gannon said a factor that was causing deep concern to the Appellant was the high level of service charge cost. He said that normally these costs are based on a square footage basis but that in the Merrion Centre the lease provides that the service charge be apportioned in proportion to the Rateable Valuation on the units at the centre. Mr. Gannon said that the leases were drawn up at a time when the Rateable Valuations were still based mainly on the square metre comparative method and that on this basis the differential per square foot between the Rateable Valuation on the anchor tenants unit and those of the smaller tenants was not significant and that an apportionment of service charges in proportion to the R.V.'s on the units was consequently relatively equitable. He said that more recently with greater emphasis on Net Annual Value as

the basis for Rateable Valuation there has been a widening of the differential per square foot in the Rateable Valuation on the anchor tenant unit as against the Rateable Valuation on the smaller units. He said that a consequence of this was a greatly increased service charge on the tenants for the smaller units and a corresponding relief in the proportion borne by the anchor tenant. Mr. Gannon said that on a square footage basis the service charge would have averaged about £4 per square foot on all tenants including the anchor tenant while under the Rateable Valuation as determined by the Net Annual Value the actual cost to the smaller tenants is closer to £8 per square foot while the actual cost for the anchor tenant is less than £2 per square foot. The service charges in other centres are, Rathfarnham - nil, Nutgrove and Stillorgan - £4 and Blackrock - less than £5. Mr. Gannon then commented on the Commissioner's estimate of Net Annual Value at the Merrion Centre and made a comparison with the Rateable Valuation's on standard units at other shopping centres. Mr. Gannon then set out his calculation of the Rateable Valuation of the subject premises as follows:

Valuations:

| | |
|--|----------------|
| Actual Rent | £15,000 |
| Current fair Market Rent (assuming a normal level of Service Charge) | |
| 375 sq.ft. @ £33 per sq.ft. | £12,375 |
| Adjustment to November 1988 levels as allowed by the Commissioner at Rathfarnham (16%), Nutgrove (22%), Stillorgan (15%) Blackrock (24%) | |
| Average (19%) | <u>£ 2,350</u> |
| | £10,025 |
| Allow for higher rate of Service Charge at Merrion Centre | |

375 sq.ft. @ £4.00 £ 1,500

_____ **N.A.V. £8,525**

R.V. at .63% £53.70

OR

375 sq.ft. @ 14.5p per sq.ft.

(allowing for high rate of
Service Charge)

Say £54.37

A written submission was received on the 2nd March, 1992 from Mr. Terence Dineen B.Agr.Sc, a District Valuer with seventeen years experience in the Valuation Office on behalf of the Respondent. In this Mr. Dineen again outlined the property and commented on the valuation history. With regard to the service charge Mr. Dineen said that from the tenant's point of view, if he had known the service charge was going to be at the level of, say £8 per square foot when negotiating his rent he would have negotiated a lower rent. He said that the tenant could have taken a view from the evidence of Rateable Valuations of stage one of the development before they were revised upwards of what his service charge might be and that these might have been considerably lower. Mr. Dineen said that it is not unfair to speculate that the tenants did service charges calculations based on the old valuations. However, he said the .63% fraction had been operative since October 1989 and this would have been well known amongst rating valuers in the private sector from then on. He said that a diligent consideration of the relevant term of the lease could have set off "alarm bells". Mr. Dineen said that the Rateable Valuations on the hereditaments in the Merrion Centre were fixed as fairly as possible by the Commissioner on the best evidence available at the time, primarily that of passing rents.

Oral Hearing

The oral hearing took place on the 6th of March, 1992 when Mr. Patrick Gannon represented the appellant and Mr. Terence Dineen represented the respondent. Both Mr. Gannon and Mr.

Dineen gave evidence as set out in their precis of evidence which are summarised above.

Discussion on the appeal centred around two main issues, with Mr. Gannon contending strongly that the rent agreed in April, 1990 was excessive and based on an expectation that the Shopping Centre was going to be very successful. He gave evidence to suggest that this was not the case and that the rent being achieved more recently on vacant units was considerably lower. Mr.

Gannon said that the service charge in the Shopping Centre was linked to the rateable valuation of the individual units. He said that the complete revision of the Shopping Centre had upset this relationship and had put a bigger burden on the smaller units including the appellant case. Mr.

Dineen contended that the net annual value of the subject property could best be arrived at by taking the existing rent and that this rent was entered into voluntarily by the appellant. With regard to the service charge, Mr. Dineen said that an astute valuer would at the time that the rent was agreed, knowing the approach that the Commissioner was then taking with regard to the percentage between net annual value and rateable valuation, have been able to see the problems that might arise in the relationship to the service charge being linked to rateable valuation.

Findings:

The Tribunal is swayed by the rental evidence as presented by Mr. Gannon which would indicate that rents fixed in April 1990 were in excess of what the subsequent performance of the Shopping Centre would have demanded. It is conscious of the special circumstances in this case in which the appellant was very keen to get the subject property as it backed on to his existing premises. This, the Tribunal feels may have given an impetus to the appellant to agree a rent in excess of what another hypothetical tenant may have agreed to. With regard to the service charge contention put forward by Mr. Gannon the Tribunal is reluctant to take into account an

impact that a change in the rateable valuation of a property may have on other issues. It is conscious, however, that the total revaluation of the Shopping Centre as a whole has had a huge impact on the service charge. Taking everything into consideration the Tribunal has come to the conclusion that an appropriate rateable valuation for the subject premises is £70.00.