AN BINSE LUACHÁLA

VALUATION TRIBUNAL

AN tACHT LUACHÁLA, 2001

VALUATION ACT, 2001

RFG Ireland Ltd. APPELLANT

and

Commissioner of Valuation

RESPONDENT

RE: Property No. 2164110, Coffee Shop at Unit G12, Pavilions Shopping Centre, Swords, County Dublin.

BEFORE

Maurice Ahern - Valuer Deputy Chairperson

Frank O'Donnell - B. Agr. Sc. FIAVI. Member

Michael Connellan Jr - Solicitor Member

JUDGMENT OF THE VALUATION TRIBUNAL ISSUED ON THE 24TH DAY OF FEBRUARY, 2011

By Notice of Appeal dated the 25th day of August, 2010 the appellant appealed against the determination of the Commissioner of Valuation in fixing a valuation of €164,200 on the above described relevant property.

The grounds of appeal as set out in the Notice of Appeal are:

"The valuation is excessive having regard to the nature and location of the property together with the passing rent payable."

The appeal proceeded by way of an oral hearing in the offices of the Valuation Tribunal,

Ormond House, Ormond Quay Upper, Dublin 7 on the 14th day of December, 2010. At the

hearing the appellant was represented by Mr. Conor Ó Cléirigh, FIAVI, ASCS, MRICS,

Conor Ó Cléirigh & Company, and the respondent by Ms. Triona McPartlan, BSc (Hons)

Estate Management, a Valuer in the Valuation Office. At the hearing, both parties having

taken the oath, adopted their respective précis as their evidence-in-chief. Ms Sarah Lynch of

Conor Ó Cléirigh & Company and Mr Pat Kyne of the Valuation Office were also in

attendance.

The Issue

Quantum only.

Description

The property is rectangular in shape with an average width of 8.3 metres and trades as BB's

coffee shop. The internal finish consists of plastered walls and ceilings, polished timber

floors and insert spot lighting at ceiling level. Air handling units are fixed at ceiling level.

The unit is fitted with a timber and marble topped service counter and the balance of the

space is given over to tables and chairs.

Location

Swords is located adjacent to the M1, approximately 15 kilometres north of Dublin City

Centre and 5 kilometres from Dublin Airport. Swords is an established residential and

commercial suburb in North County Dublin with a population of 37, 806 (2006 Census). The

Pavilions Shopping Centre is a two-storey centre with two supermarket anchor tenants,

Dunnes Stores and Superquinn, together with 83 unit shops and an 11-screen multiplex

cinema. There are over 2,000 car spaces with 1,000 situated in the multi-story car park which

is accessible from both shopping levels.

Accommodation

The accommodation was agreed between the parties as follows:

Retail Zone A:

50.63 sq. metres

Retail Zone B:

50.60 sq. metres

Retail Zone C:

9.13 sq. metres

Total: 110.36 sq. metres

Terms/Tenure

The subject property is held under a lease dated 7th February 2005 between the landlords and the tenant to provide for the following terms:-

Commencement Date: 1st July 2004.

Term: 20 years and 318 days.

Rent: €117,000.

Reviews: 5 yearly intervals.

Valuation History

A Valuation Certificate (proposed) was issued on the 16th June, 2009. with a valuation of €199,200. Representations were lodged by GVA Donal O'Buachalla on behalf of the occupier for the subject property on 14th July, 2009 and there was no change to the valuation. An appeal was lodged by the appellant (occupier James O'Brien) to the Commissioner of Valuation on 8th February, 2010. The appeal indicated that the kiosk and shop were held under two separate leases and, therefore, should be valued separately. A new property number was created for the kiosk. The properties were then valued separately. There was no change at this stage to the levels applied to the kiosk and shop. The valuation was amended and was issued on 29th July, 2010 at €164,200 after this First Appeal. An appeal was lodged to the Valuation Tribunal on the 25th August, 2010.

Appellant's Evidence

Mr. Conor Ó Cléirigh, having taken the affirmation, adopted his précis of evidence as being his evidence-in-chief. Mr Ó Cléirigh maintained that:

- The relevant valuation date for the assessment of the net annual value is 30th September, 2005 and the passing rent on the subject property was €117,000 per annum payable under a new lease from July 2004.
- In arriving at his opinion of net annual rent, he researched the rents payable in the Swords Pavilions Centre covering the period April 2001 to December 2008. This research comprised the original commencement rents from Phase 1 in April 2001,

subsequent lettings in Phase 1 in July 2003 (unit G9, i.e. his comparison no.2) and

July 2004 (unit G12, i.e. his comparison no.3), the rent review settlements in Phase 1

in April 2006, the new lettings in phase 2 in October 2007 and the commencement

rents in 2008 for retail units in phase 1.

• In order to arrive at his opinion of the NAV, he had regard to rental evidence up to the

valuation date of 30th September, 2005 together with market sentiment at September

2005 towards future retail trends.

Having regard to Section 48 (3) of the Valuation Act, 2001 together with the contents of his

précis of evidence, Mr. Ó Cléirigh's opinion of the net annual value of the subject property as

at 30th September, 2005 is €125,000, calculated as follows:

Zone A:

€1,600 x ITZA 78.12 sq. metres = €124,992

Say:

€125,000

Mr. Conor Ó Cléirigh in his evidence gave 6 comparisons in support of his submission,

attached at Appendix 1 hereto.

Mr. Conor Ó Cléirigh also submitted an analysis of Zone A rents for his 6 comparison

properties, attached at Appendix 2 hereto.

Respondent's Evidence

Ms. Triona McPartlan, for the respondent, contended for a valuation of €164,200, calculated

as below:

Retail Zone A: 50.63 sq. metre @ \bigcirc 100 per sq. metre = \bigcirc 106,323

Retail Zone B: 50.60 sq. metre @ ≤ 1050 per sq. metre = $\le 3,130$

Valuation Office Estimate of NAV (Rounded to) €164,200

Basis of Valuation

In paragraph 2.1 of her précis, Ms. McPartland outlined the basis of her valuation in the following terms:

"The property was the subject of a Revaluation as one of all rateable properties in the Fingal County council Area. The Valuation Order for Fingal County Council specifies 30th September 2005 as the Valuation Date. Valuation levels were derived from the analysis of available open market rental information of comparable properties and applied to the subject property, in line with the following revaluation principle:

What is required in rating is to find the rent which the hypothetical tenant might reasonably be expected to pay for the property. The actual rent for any property is of significance, but is not conclusive of value. What has to be established is "a general level of value" which is derived from a summary of all rents in a particular area for the class of property being considered.

The adjustment of rents for the revaluation must therefore provide the evidence to achieve a general level of value as required. All available rents were analysed in the first instance.

Post Draft Cert Stage:

The valuation of this property, on Appeal to the Commissioner of Valuation, was determined by reference to the values of comparable properties stated in the Valuation List in which the property appears."

Ms. McPartland gave 5 comparisons in support of her opinion of net annual value.

Comparison 1.

Unit G13, The Pavilions, Swords.

Vodafone Ireland Retail Ltd t/a Vodafone.

No representations were submitted and no appeal to the Commissioner of Valuation was submitted. The property is located next door to the subject property, similar in size and frontage to the subject property and same Zone A level as the subject.

Comparison 2.

Unit G14, The Pavilions, Swords.

Hi Fi Corner Group Ltd t/a Sony Centre.

No representations were received on this property and no appeal was submitted.

It is located across the mall from the subject property, similar size and frontage to the subject property and same Zone A level as the subject property.

Comparison 3

Unit G10, The Pavilions Swords.

H.Samuel.

Representations were submitted for this property and there was no change to the valuation and no appeal was submitted. It is located next door to the subject property and same Zone A level as the subject property.

Comparison 4.

Unit G16, The Pavilions, Swords.

Fields Jewellers.

No representations were submitted on this property and no appeal was submitted. It is located in the same mall as the subject property and same Zone A level as the subject property.

Comparison 5.

Unit G09, The Pavilions Swords.

La Croissanterie.

Representations were received for this unit. The valuation was reduced due to an error in measurements. There was no change to the Zone A level applied. An appeal was submitted, however there was no change at appeal stage. No appeal to the Tribunal was submitted. It is located on the ground floor of the shopping centre and same Zone A level as the subject property.

Comparison 6.

Unit G15, The Pavilions, Swords.

Vacant - Previously Budget Travel.

No representations were received on this property and no appeal was submitted. It is located across the road from the subject property, similar in size to the subject property and same Zone A level as the subject property.

The respondent also gave an analysis of the subject property and the comparisons with each NAV of the comparison properties.

Findings

The Tribunal has carefully considered all the evidence and arguments adduced by the parties and finds as follows:

- 1. The respondent's Comparison No. 1, Unit G13, Pavilions Shopping Centre (Vodafone Ireland Retail Ltd t/a Vodafone), is the most appropriate comparison as it is located next door to the subject property and is similar in size to the subject property.
- 2. The rates per square metre applied to the respondent's Comparison No. 1 are identical to those applied to the subject property by the respondent, namely: Zone A €2,100 per sq. metre; Zone B €1,050 per sq. metre; Zone C €25 per sq. metre.

Determination

Having regard to the foregoing, the Tribunal affirms the decision of the Commissioner of Valuation and determines that the valuation on the subject property should be €164,200.

And the Tribunal so determines.